

# Credibility Theory

Ana-Iulia DOMNISAN

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# Introduction

- ▶ Origins.
- ▶ Definition.
- ▶ Example.
- ▶ Approaches.

# Definition

- ▶ mathematical tool
- ▶ deals with the randomness of data
- ▶ helps predict future events or costs

# The First Formula

- ▶ basic formula for credibility weighted estimates

$$\mathbf{Estimate} = Z \times [Observation] + (1 - Z) \times [Other\ Information]$$

- ▶  $Z$  is the credibility assigned to the observation
- ▶  $1-Z$  is referred to as the complement of credibility
- ▶  $0 \leq Z \leq 1$

# A Simple Example

- ▶ large population of drivers observed over a 5-year period.
- ▶ **average** driver has an annual frequency of 0.20 accidents per year.
- ▶ **random** driver has an annual frequency of 0.60 accidents per year.
- ▶ Question: What is the estimate of the expected future frequency rate for this driver?

# Solution

- ▶ Dilemma! 0.20, 0.60 or something in between?

- ▶ Best Solution: this driver's

$$\text{Expected Future Accident Frequency} = Z \times 0.60 + (1 - Z) \times 0.20$$

- ▶ Attention: anti-selection effect!

# Approaches

- ▶ **Classical Credibility:**
  - limited fluctuation credibility model.
  - homogenous risk classes.
- ▶ **Bühlmann Credibility:**
  - least squares credibility model.
- ▶ **Bayesian Analysis:**
  - formulas match those of Bühlmann credibility estimation.
  - linear weighting of current and prior information with weights  $Z$  and  $(1 - Z)$  where  $Z$  is the Bühlmann credibility.

# The Model

- ▶ insurance company
- ▶  $l$  insured risks, numbered  $i = 1, 2, \dots, l$
- ▶ in a well-defined insurance period, the risk  $i$  produces:
  - a number of claims  $N_i$ ,
  - with claim sizes  $Y_i^{(\nu)}$ , where  $\nu = 1, 2, \dots, N_i$ ,
  - which together give the aggregate claim amount

$$X_i = \sum_{\nu=1}^{N_i} Y_i^{(\nu)}$$

- ▶ gross premium
- ▶ premium volume
- ▶ task: determine the pure risk premium  $P_i = E[X_i]$ .

# The Individual Risk

- ▶ black box
- ▶  $X_j$  ( $j = 1, 2, \dots, n$ ) denotes the claim amount during the time period  $j$
- ▶ previous periods:  $\mathbb{X} = (X_1, \dots, X_n)'$
- ▶ present period:  $X_{n+1}$
- ▶ standard assumptions regarding the distribution function  $F(x)$  of the random variables  $X_j$ :
  - stationarity,
  - (conditional) independence.
- ▶ parameterisation:  $\vartheta =$  "risk profile", element of the set  $\Theta$ .

# From the Fictional to the True Premium

- ▶ The Two-urn Model

- ▶ **The individual premium:**

$$P^{ind} = \mu(\Theta) = E[ X_{n+1} | \mathbb{X} ]$$

- ▶ **The collective premium:**

$$P^{coll} = \mu_0 = \int_{\Theta} \mu(\vartheta) dU(\vartheta) = E[ X_{n+1} ]$$

- ▶ **The Bayes premium:**

$$P^{Bayes} = \overline{\mu(\Theta)} = E[ \mu(\Theta) | \mathbb{X} ]$$

# Statistical Decision Theory

- ▶ observation vector  $\mathbb{X} = (X_1, X_2, \dots, X_n)'$
- ▶ distribution function  $F_{\vartheta}(\mathbf{x}) = P_{\vartheta}[\mathbb{X} \leq \mathbf{x}]$
- ▶ GOAL: the value of a specific functional  $g(\vartheta)$  of the parameter  $\vartheta$
- ▶  $T(\mathbb{X})$  which:
  - depends only on  $\mathbb{X}$ ,
  - will estimate  $g(\vartheta)$  "as well as possible".

# Formulation of the Problem

- ▶  $\vartheta \in \Theta$ : set of parameters, which contains the true value of  $\vartheta$
- ▶  $T \in D$ : set of functions to which the estimator function must belong.
- ▶  $D = \{g(\vartheta) : \vartheta \in \theta\}$
- ▶ *loss function*:  $L(\vartheta, T(\mathbf{x}))$
- ▶ *risk function*:

$$R_T(\vartheta) := E_{\vartheta}[L(\vartheta, T)] = \int_{\mathbb{R}^n} L(\vartheta, T(\mathbf{x}))dF(\mathbf{x}) .$$

# Bayes Risk, Bayes Estimator

- ▶  $U(\vartheta)$  a **priori** distribution for  $\Theta$ .
- ▶ **Bayes risk:**

$$R(T) := \int_{\Theta} R_T(\vartheta) dU(\vartheta).$$

- ▶ **Bayes Estimator  $\bar{T}$  :**

$$\bar{T} := \underbrace{\arg \min}_{T \in D} R(T).$$

# The Quadratic Loss

- ▶ correct individual premium  $\mu(\vartheta)$
- ▶  $\Theta$  = the set of individual risk profiles  $\vartheta$ .
- ▶ quadratic loss function

$$L(\vartheta, T(\mathbf{x})) = (\mu(\vartheta) - T(\mathbf{x}))^2$$

- ▶ the Bayes estimator with respect to the quadratic loss function is given by

$$\overline{\mu(\Theta)} = E [\mu(\Theta)|\mathbb{X}]$$

# The Bayes Premium in Three Special Cases

- ▶ **1. The Poisson–Gamma Case**
- ▶ **2. The Binomial–Beta Case**
- ▶ **3. The Normal–Normal Case**

# 1. The Poisson–Gamma Case

- ▶ **Motivation:** F.Bichsel's Problem
  - 1960's in Switzerland,
  - Bonus-Malus System was created,
  - premium level based on horsepower of the car,
  - Task: construct a better risk premium adjusted to the individuals risk profile.
  - differences in individual numbers of claim.

# Mathematical Modelling

- ▶  $N_j$  claims during year  $j$
- ▶ corresponding aggregate claim amount  $X_j$ .
- ▶ implicit assumption of Bichsel:
  - given: individual risk profile  $\vartheta$ ,
  - $E[X_j|\Theta = \vartheta] = C E[N_j|\Theta = \vartheta]$  holds the aggregate claim amount,
  - $C$  - constant depending on the horsepower of the car,
  - $E[N_j|\Theta = \vartheta]$  depends only on the driver.

# Model Assumptions

- ▶ *PG1*: Conditionally, given  $\Theta = \vartheta$ , the  $N_j$ 's ( $j = 1, 2, \dots, n$ ) are independent and Poisson distributed with Poisson parameter  $\vartheta$ :

$$P(N_j = k | \Theta = \vartheta) = e^{-\vartheta} \frac{\vartheta^k}{k!}.$$

- ▶ *PG2*:  $\Theta$  has a Gamma distribution with shape parameter  $\gamma$  and scale parameter  $\beta$ , the structural function has density:

$$u(\vartheta) = \frac{\beta^\gamma}{\Gamma(\gamma)} \vartheta^{\gamma-1} e^{-\beta\vartheta}, \quad \vartheta \geq 0.$$

# The Claim Frequencies

- ▶ **The individual claim frequency:**

$$F^{ind} = E[N_{n+1}|\Theta] = \Theta.$$

- ▶ **The collective claim frequency:**

$$F^{coll} = E[\Theta] = \frac{\gamma}{\beta}.$$

# The Bayes Claim Frequency:

► **Claim Frequency:**

$$F^{Bayes} = \frac{\gamma + N_{\bullet}}{\beta + n} = \alpha \bar{N} + (1 - \alpha) \frac{\gamma}{\beta}$$

$$\text{where } \alpha = \frac{n}{n + \beta}, \quad \bar{N} = \frac{1}{n} \sum_{j=1}^n N_j.$$

► The *quadratic loss* of  $F^{Bayes}$  is:

$$\begin{aligned} E \left[ (F^{Bayes} - \Theta)^2 \right] &= (1 - \alpha) E \left[ (F^{coll} - \Theta)^2 \right] \\ &= \alpha E \left[ (\bar{N} - \Theta)^2 \right]. \end{aligned}$$

# Remarks

- ▶ The quantities  $p^{ind}$ ,  $p^{coll}$  and  $p^{Bayes}$  are obtained by multiplication with  $C$ .
- ▶ The Bayes premium  $CF^{Bayes}$  is a linear function of the observations (*credibility premium*).
- ▶  $F^{Bayes}$  is an average of:
  - $\bar{N}$  = observed individual claim frequency and
  - $E[\Theta] = \frac{\gamma}{\beta}$  = a priori expected claim frequency.

# Remarks

- ▶  $\alpha = \frac{n}{n+\beta}$  – credibility weight.
- ▶ great number of observation years  $n$  leads to a large  $\alpha$ .
- ▶ if  $\beta = \frac{E[\Theta]}{\text{Var}[\Theta]}$  large then  $\alpha$  small.
- ▶ Explanation of the quadratic loss:
  - the quadratic loss of  $F^{Bayes} = (1 - \alpha) \cdot$  quadratic loss of  $F^{coll}$
  - the quadratic loss of  $F^{Bayes} = \alpha \cdot$  quadratic loss of  $\bar{N}$

# Estimators

- ▶  $F^{coll}$  is the estimator based only on the a priori knowledge from the collective, neglecting the individual claim experience.
- ▶  $\bar{N}$  is the estimator based only on the individual claims experience, neglecting the apriori knowledge.
- ▶  $F^{Bayes}$  combines both sources of information.

## 2. The Binomial–Beta Case

- ▶ **Motivation:**
  - group life/accident insurance,
  - interesting: number of disability cases or disability frequency for a certain group.
- ▶ A few assumptions to simplify matters:
  - each member of the group has the same probability of disablement,
  - disabilities occur independently
  - disabled person leaves group.

# Random Variables

- ▶  $N_j$  = number of new disabilities occurring in the group in the year  $j = 1, 2, \dots$
- ▶  $V_j$  = number of (not disabled) members in the group at the beginning of year  $j = 1, 2, \dots$
- ▶  $X_j = \frac{N_j}{V_j}$  observed disablement frequency in year  $j = 1, 2, \dots$
- ▶ of interest is:

$$X_{n+1} = \frac{N_{n+1}}{V_{n+1}}$$

# Model Assumptions

- ▶ *BB1*: Conditionally, given  $\Theta = \vartheta$ ,  $N_j$  ( $j = 1, 2, \dots, n$ ) are independent and binomial distributed with :

$$P[N_j = k | \Theta] = \binom{V_j}{k} \vartheta^k (1 - \vartheta)^{V_j - k}.$$

- ▶ *BB2*:  $\Theta$  has a Beta( $a, b$ ) distribution with  $a, b > 0$ , equivalently, the structural function has density:

$$u(\vartheta) = \frac{1}{B(a, b)} \vartheta^{a-1} (1 - \vartheta)^{b-1}, \quad 0 \leq \vartheta \leq 1.$$

$$\text{where } B(a, b) = \frac{\Gamma(a)\Gamma(b)}{\Gamma(a+b)}.$$

# The Claim Frequencies

- ▶ **The individual claim frequency:**

$$F^{ind} = E[X_{n+1}|\Theta] = \Theta.$$

- ▶ **The collective claim frequency:**

$$F^{coll} = E[\Theta] = \frac{a}{a+b}.$$

# Bayes Claim Frequency:

► **Claim Frequency:**

$$F^{Bayes} = \frac{a+N_{\bullet}}{a+b+N_{\bullet}} = \alpha \bar{N} + (1 - \alpha) \frac{a}{a+b}$$

where  $\bar{N} = \frac{N_{\bullet}}{V_{\bullet}}$ ,  $\alpha = \frac{V_{\bullet}}{a+b+V_{\bullet}}$ .

► The *quadratic loss* of  $F^{Bayes}$  is:

$$\begin{aligned} E \left[ (F^{Bayes} - \Theta)^2 \right] &= (1 - \alpha) E \left[ (F^{coll} - \Theta)^2 \right] \\ &= \alpha E \left[ (\bar{N} - \Theta)^2 \right]. \end{aligned}$$

## The Normal–Normal Case - Remarks

- ▶ no practical motivation
- ▶ insurance data is mostly not normally distributed
- ▶ sometimes useful for large portfolios
- ▶ consider an individual risk
- ▶ observation vector:  $\mathbb{X} = (X_1, \dots, X_n)'$
- ▶  $X_j$  aggregate claim amount in the  $j - th$  year

# Model Assumptions

- ▶ *NN1*: Conditionally, given  $\Theta = \vartheta$ , the  $X_j$ 's ( $j = 1, 2, \dots, n$ ) are independent and normally distributed with :

$$X_j \sim \mathcal{N}(\vartheta, \sigma^2).$$

- ▶ *NN2*:  $\Theta \sim \mathcal{N}(\mu, \tau^2)$  ,  
and the structural function has the density:

$$u(\vartheta) = \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2}\left(\frac{\vartheta - \mu}{\tau}\right)^2} .$$

# The Premiums

- ▶ **The individual Premium:**

$$P^{ind} = E[X_{n+1}|\Theta] = \Theta.$$

- ▶ **The collective claim frequency:**

$$P^{coll} = E[\Theta] = \mu.$$

# Bayes Premium:

► **Premium:**

$$P^{Bayes} = \frac{\tau^2\mu + \sigma^2 X_{\bullet}}{\tau^2 + n\sigma^2} = \alpha \bar{X} + (1 - \alpha) E[\Theta]$$

$$\text{where } \bar{X} = \frac{1}{n} X_{\bullet}, \quad \alpha = \frac{n}{n + \frac{\sigma^2}{\tau^2}}.$$

► The *quadratic loss* of  $P^{Bayes}$  is:

$$\begin{aligned} E \left[ (P^{Bayes} - \Theta)^2 \right] &= (1 - \alpha) E \left[ (P^{coll} - \Theta)^2 \right] \\ &= \alpha E \left[ (\bar{X} - \Theta)^2 \right]. \end{aligned}$$

# Common Features

- ▶ the Bayes Premium is a linear function of the observations  
     $\implies$  a credibility premium
- ▶  $P^{Bayes}$  can be expressed as a weighted mean:

$$P^{Bayes} = \alpha \bar{X} + (1 - \alpha) P^{coll}.$$

- ▶ the weight  $\alpha$  is given by:

$$\alpha = \frac{n}{n+\kappa}, \text{ where } \kappa \text{ is an appropriate constant.}$$

- ▶ the quadratic loss of the Bayes premium is:

$$\begin{aligned} E \left[ (P^{Bayes} - \Theta)^2 \right] &= (1 - \alpha) E \left[ (P^{coll} - \Theta)^2 \right] \\ &= \alpha E \left[ (\bar{X} - \Theta)^2 \right]. \end{aligned}$$

Thank You for Your Attention!